## **80%** FASTER

supplying parts from an unincorporated supplier that would have to go through the approval process and would have to meet all the requirements for a supplier.

## ENDRED PART 165

In this case, the existing export pallet supplier ran into difficulties and was unable to meet its obligations to the customer. Hitachi had to stop exporting finished semiconductors to Asia. An alternative supplier was not in the system and it would have taken a long time to approve a new one. So they turned to us and the export pallets were in place within 2 working days. We are now the main supplier with connections to over 10 manufacturers in the country and so there is no risk of exports stopping again.